Welcome! We'll get started shortly.

Today's meeting is interactive.
To ensure you can fully participate, all board members
have been made panelists and are unmuted at entry.

That means we can hear you!

Please mute your phone or use the webex meeting controls now to mute your microphone.

ENDING HOMELESSNESS IN MARYLAND.

TOGETHER.

MARCH 2021
BoS CoC ALL MEMBER ANNUAL MEETING

MARYLAND
BALANCE OF STATE
CONTINUUM OF CARE

Housekeeping

- Attendance will be taken automatically via WebEx
- This meeting will be recorded and made available to the public
- Public comment will be accepted at the end of the meeting

Meeting Agenda

- Welcome
- BoS Lookback & Achievements
- BoS Look Ahead: 2021 Key Initiatives
- State of the CoC
- BoS CoC Governance
- BoS CoC Recognition & Awards
- Adjournment

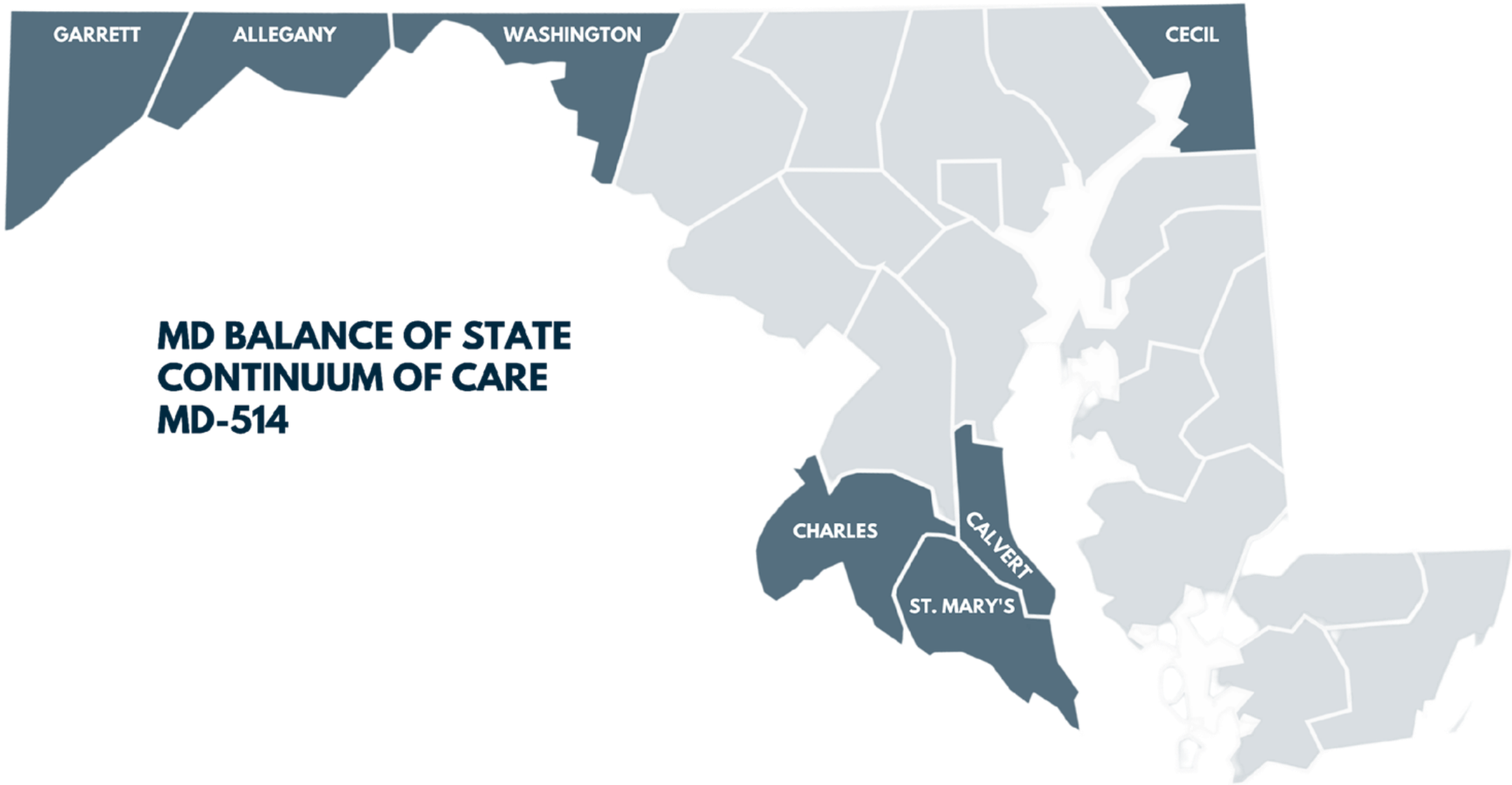
Welcome

Carrie DiSimone, Board Chair

Corae Young, Board Vice Chair

MD BoS Lookback & Achievements

MD BALANCE OF STATE CONTINUUM OF CARE MD-514



MD BoS CoC Mission

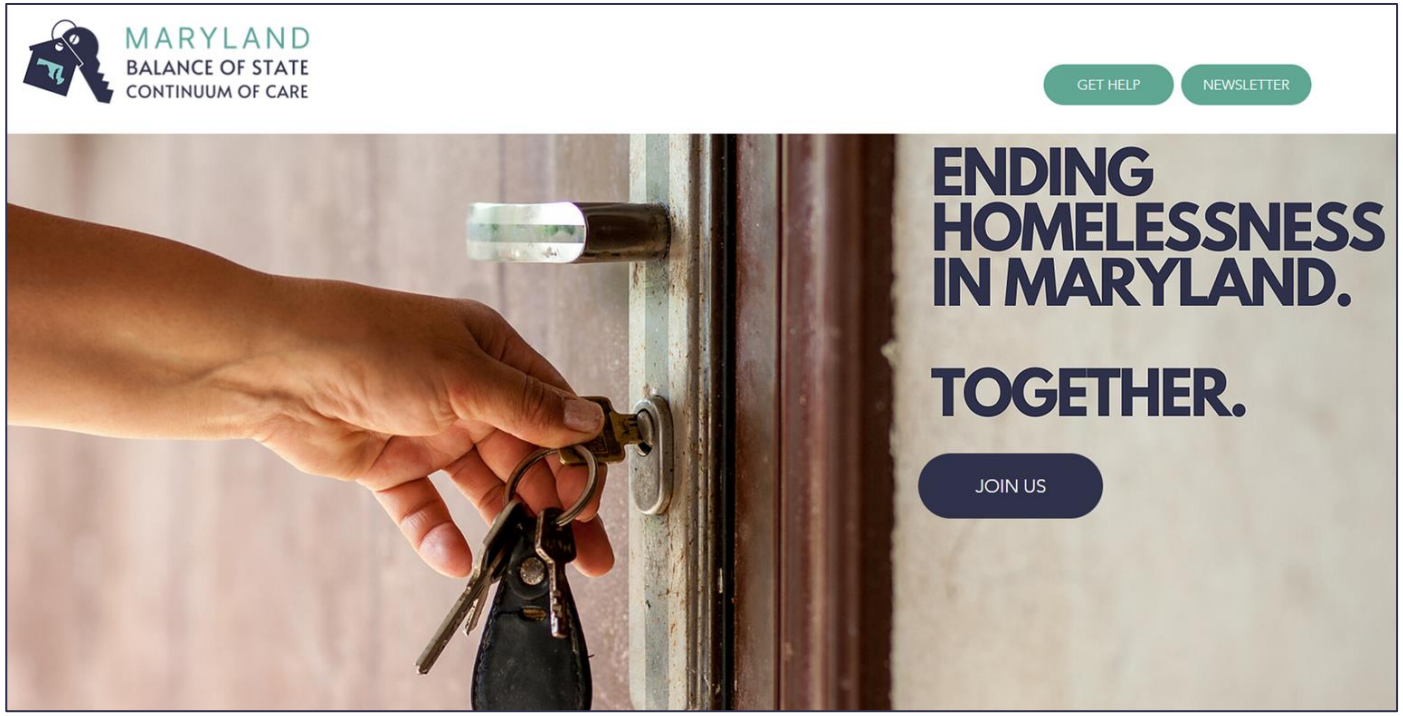
The Mission of the CoC:

1. **Rare:** Prevent homelessness as much as possible, reduce the number of people in shelter and on the street

2. **Brief:** Transition households out of homelessness and into permanent housing as quickly as possible

3. **Nonrecurring:** Permanent housing placements should be stable & community supports are in place to prevent a return to homelessness

The BoS Gets a New Look



MARYLAND
BALANCE OF STATE
CONTINUUM OF CARE

The BoS Responds to a Pandemic

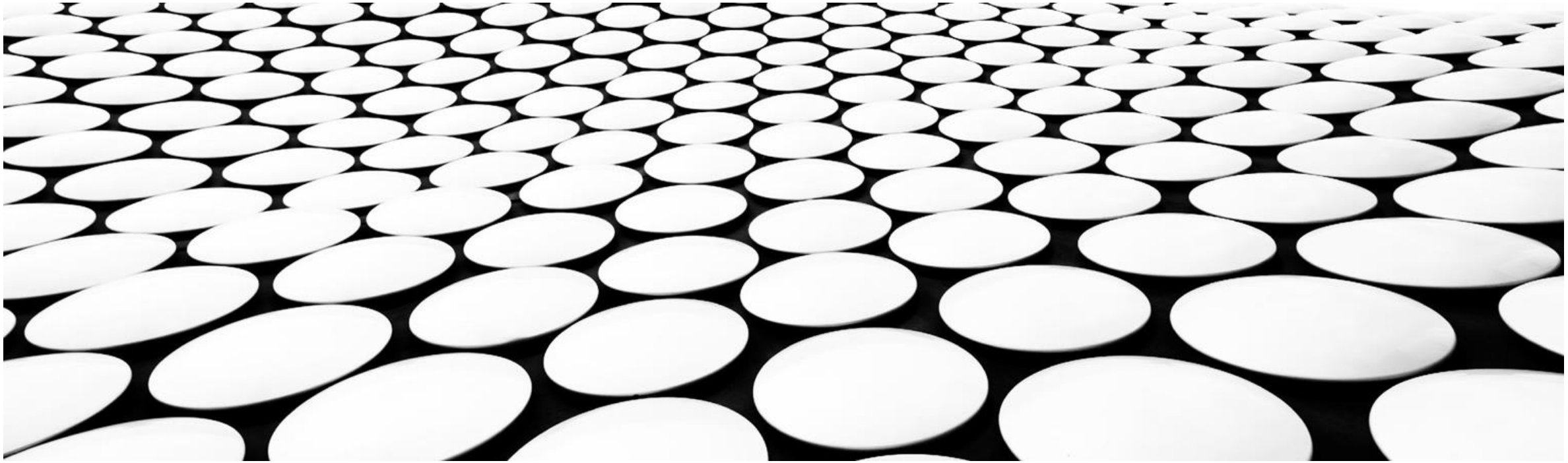
- Renewed Focus and Prioritization of Emergency Response
- Bi-Weekly CoC-wide Coordination Calls
- New Funding & Programs - $37.5+ million

The BoS Foundation

- Governance Structure
- Board of Directors
- HMIS Merge
- Approved NOFA Plan

MARYLAND BALANCE OF STATE CONTINUUM OF CARE

THE JOURNEY TO GET HERE AND A LOOK AHEAD



BACKGROUND – A BALANCE OF STATE COC

- Maryland had many small CoCs and all parties saw the need to strengthen services and financial sustainability of homeless services
- In May 2018, Stuart Campbell reached out to Abby Miller and William Snow (HUD-SNAPS) to discuss the merits of merging CoCs
- William met with Maryland CoC leaders to review benefits of CoC mergers
- In late 2018, Maryland was awarded technical assistance to explore CoC merger options
- Discussions were renewed and in August and September 2019, the TA team had numerous conversations with DHCD and CoCs
- CoCs explored merging with each other, but a lack of progress led DHCD to offer to serve as a BoS Lead Agency, which was widely endorsed

2019: FORMING THE BALANCE OF STATE

Cloudburst TA providers and William Snow travelled to Maryland to present on creating a Balance of State CoC

HUD encouraged the merger, based on positive results in other states

DHCD and TA developed tools explaining what the merger would produce and outlining the merger process would look like, as well as analytic tools to help communities see their declining awards that would likely be remedied by merging into a BoS CoC

DHCD organized an "Acting Balance of State CoC Board" with representatives from each of the five in-merging CoCs

Decision to focus on developing fundamental tenets of the CoC's Governance Charter and CE approach, including bi-weekly calls into January 2020 (timed to be ready for one county's CoC Board vote)

TA and DHCD met with Baltimore HUD office, whose staff were encouraging and worked out the timeline and mechanics of grant transfers

October | November | December

TA team met with the Washington County CoC Board and worked with DHCD to create an active engagement with Jason Burns and TeamHMIS

2020: MAKING IT OFFICIAL (DOING THE WORK)

January: Maryland and five CoCs informed HUD of the intention to merge: MD-514 is born!

February: Acting Board Members worked with TA to draft Governance Charter, Coordinated Entry principles, and began iterative comment process; TA offered training on establishing and operating a CoC

March: DHCD registers the BoS as a CoC with HUD; drafts policies and procedures for HMIS, written standards, other governance documents

April: BoS adopts governance charter; forms CoC committees

May: CoC selects new prioritization tool

June: New Board leadership officially voted in; begins formalizing CE processes

July: CoC creates reallocation and other operational policies; NOFA competition plan approved by board; BoS branding completed; CoC executed MOUs with DHCD and TeamHMIS

August (and ongoing): Learning Management System in place; one-on-one meetings between DHCD staff and LHCs

TODAY, MARYLAND'S BALANCE OF STATE COC…

- Acknowledges local issues and allows for regional flexibility in decision making
- Achieves representation from the entire geography of the continuum
- Actively engages numerous state agencies in understanding the CoC's issues and supporting its success
- Operates through a single integrated HMIS
- Has improved coordination between counties, which has helped COVID-19 response
- Has increased state-level understanding of what happens at the local level (e.g., funding priorities, how decisions are made)
- Provides a regular and intensive feedback loop with a real-time sense of what boots are doing on the ground, creating transparency with funders

WHAT'S NEXT?

- 2020 NOFA Application
- Continue to strengthen relationships with program staff in and among LHCs
- Build on online/social media presence to communicate CoC impact, current projects, and data
- Build out Learning Management platform to make resources and training materials accessible to all staff
- Fully launch Coordinated Entry as part of HMIS
- Plan for an annual CoC membership meeting and first-year annual cycle of CoC activities
- Integrate persons with lived experience into leadership
- Integrate racial equity into all aspects of planning and performance analysis
- Continue governance planning

THANK YOU FROM YOUR TA TEAM!

- It has been a pleasure working with all of you!
- This young BoS is in great shape and exceeding all expectations
- We look forward to hearing more about your accomplishments in the future

- Judy Perlman judy@judyperlmanconsulting.com 617 308 7369
- Scott Pruitt scott.pruitt@cloudburstgroup.com 303 961 1791

MD BoS Look Ahead: 2021 Key Initiatives

Balance of State CoC Membership

What is a CoC membership?

- Stakeholders dedicated to prevent & end homelessness
- Guide strategy throughout the CoC

Who can be a member?

- Anyone in the BoS with an interest in ending homelessness
- Diversity in stakeholders

Why should I join?

- Access to funding opportunities
- Role in strategic planning
- Leadership opportunities
- TA & training events

Balance of State CoC Membership

CoC Membership

Member Registration Form

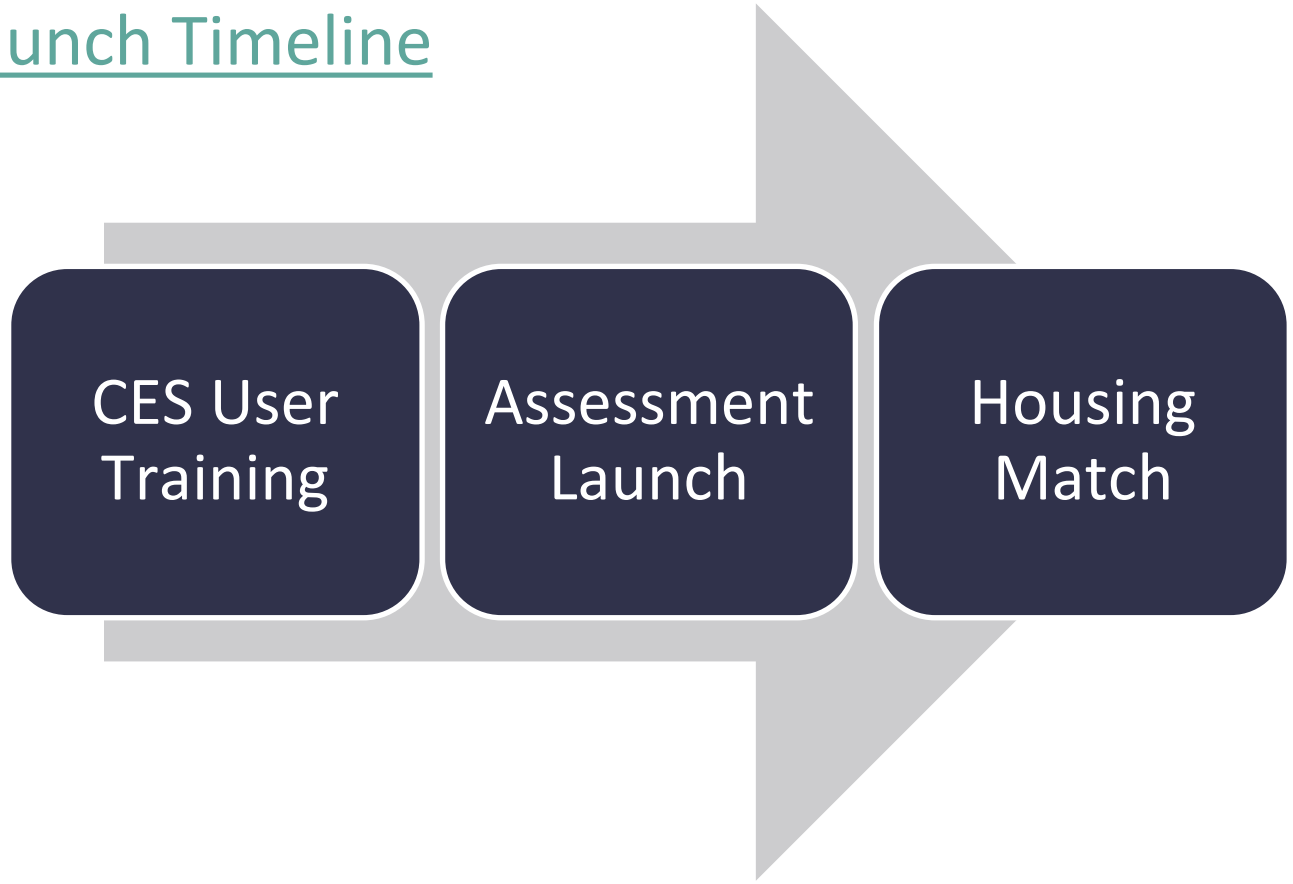
Coordinated Entry

Balance of State Coordinated Entry

- Access
- Assessment
- Prioritization
- Referral

Balance of State Coordinated Entry

CES Phase 1 Launch Timeline



Home

Search my courses

Name

10 courses in progress

2 completed courses

1h 32m training time

9 badges

2709 points

Advanced Features of TalentLMS (002)

0%

Content and TalentLMS (003)

0%

Employee Training 101 (005)

0%

This is a SCORM Example Course (006)

1.1 CoC 101 (1.1)

1.2 Coordinated Entry 101 (1.2)

COURSE CATALOG

Find new courses

PROGRESS

Find out how you are doing with your training

JOIN GROUP

To get access to group courses and discussions

DISCUSSIONS

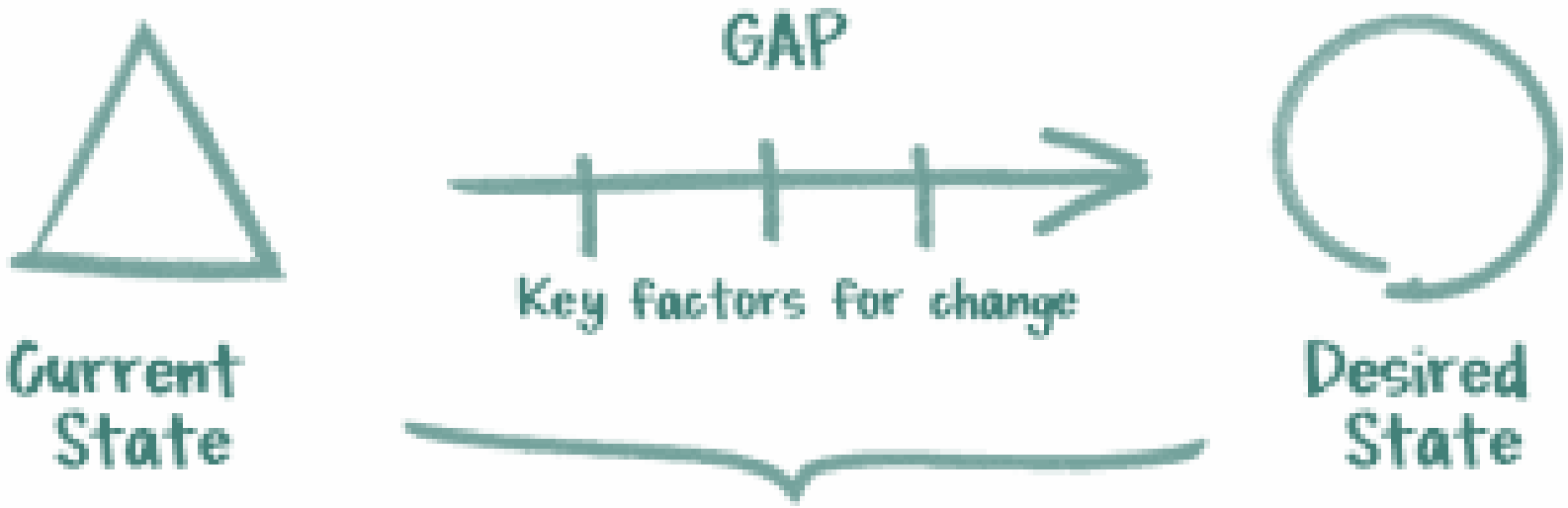
Hold conversations with fellow users

CALENDAR

View current and upcoming events

Balance of State Gaps Analysis & Action Planning

Gap Analysis



Balance of State CoC Needs Assessment

Housing Inventory Needs

- What's the right amount of shelter and permanent housing needed for each LHC?
- Where do we need to shift funds or create new housing/interventions?
- Do we have sufficient dedicated housing and services for special populations like youth and domestic violence survivors?

Supportive Services Needs

- Does each LHC have appropriate supports/linkages in place for mental health, addictions treatment, case management, etc?

Balance of State CoC Needs Assessment

System Coordination Needs

- How well is the CoC coordinating with child welfare, education, juvenile justice, hospital, court, and treatment systems to prevent homelessness?

Equity Analysis

- Are the most intensive resources going to the households with the most intensive needs?
- Is there inequity in populations that experience homelessness and in how likely they are to receive assistance?
- Is there inequity in the housing outcomes and long-term stability in certain populations?

BoS Action Plan

1. Common Gaps/Needs Across LHCs Become BoS Priority Actions
2. Organize around Priority Actions – BoS Board, Committees, Workgroups
3. Staff Support for Unique LHC Needs
4. Aligned with Maryland Interagency Council on Homelessness Goals

Balance of State
CoC System Performance

Balance of State CoC Performance

- Performance Focused CoC
  - Data Driven
  - Improve Client Lives
  - Competitive for funding opportunities

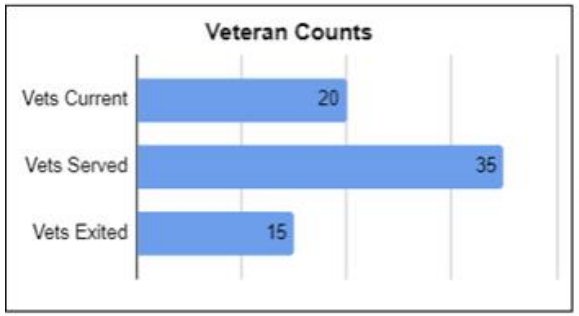
Balance of State CoC Performance

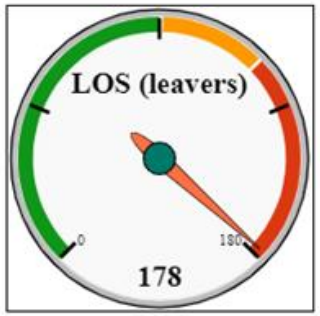
- Project Monitoring
- Written Standards
- Performance Dashboards

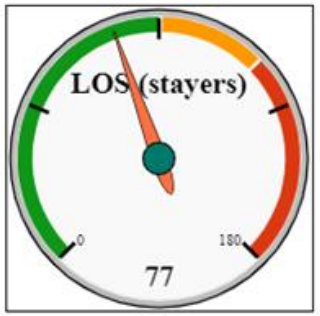
Vet BNL Dashboard Report - Washington County (FY21)

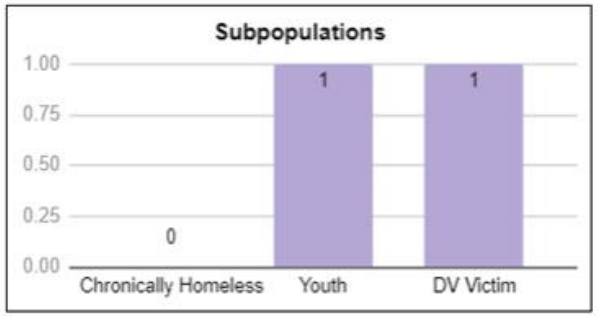
FY21 | Raw Data

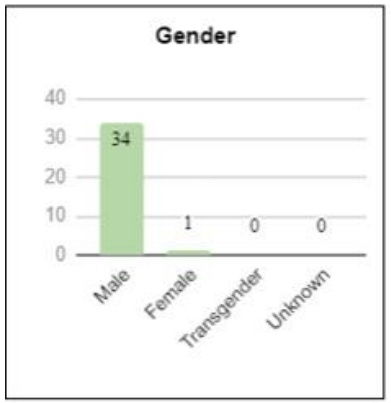
Dashboard Report: Veteran By Name List FY21 YTD (10/1/20 - 3/9/21)

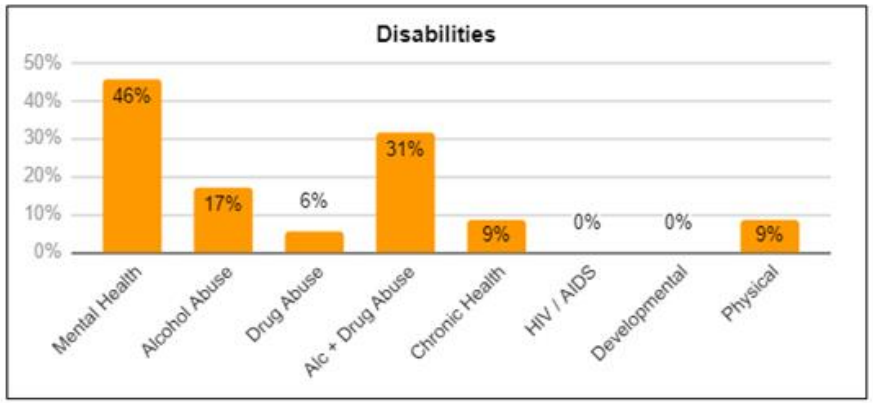


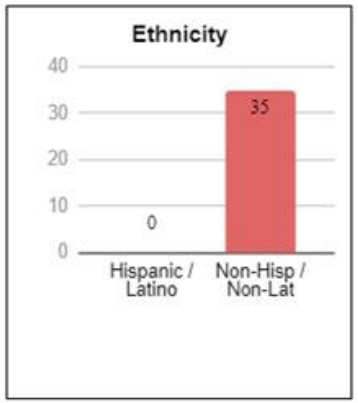


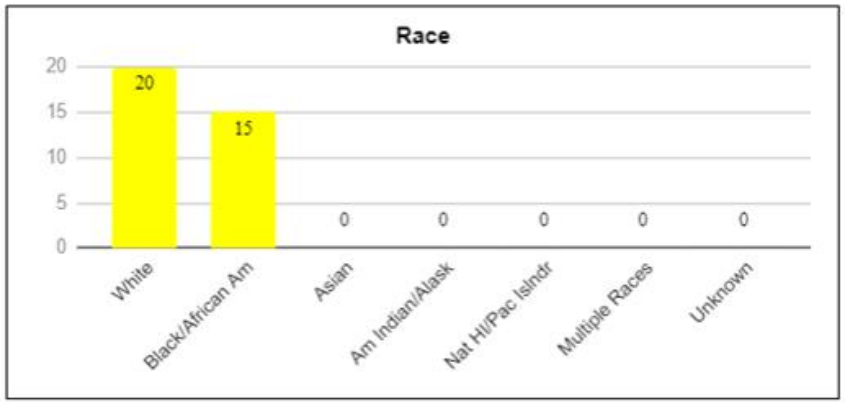


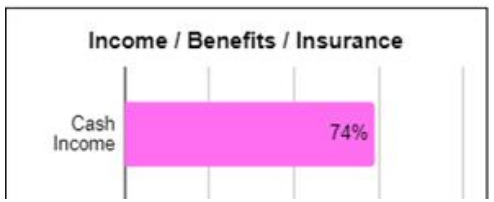


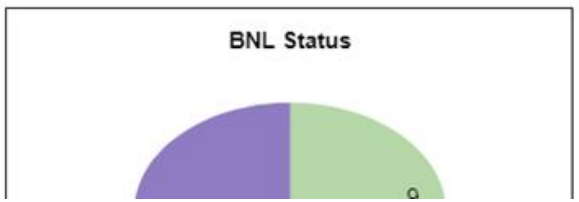












HMIS Perf Report 2021-02-28

Projects | Client Count | DQ | Utilization | Exits to PH | Svc Count | Recurrence

Projects	Type	Fiscal Year Start Date	Clients All	Clients Adults	Clients Child	Clients DV	Clients Vets	Clients CH	Clients Youth	Leavers All	Stayers All	Child Only HHs	Svc Count	Data Quality	Prior Res Hmlss	Prior Res Inst	Prior Res PH / Other	Gained Increased Income Adults	Beds	Util Rate	Median LOS Stayers	Median LOS Leavers	Exits to Perm Hsg
	N/A	N/A	5a	5a	5a	14a	5a	5a	5a	5a	5a	5a	N/A	6a-d	15	15	15	19a1	N/A	N/A	22b	22b	23c
CAC: HP (HSP)	HP	7/1	131	63	68	1	3	0	5	101	30	0	306	86%	0%	0%	100%	0%	N/A	N/A	235	0	100%
CAC: Youth HP (HSP)	HP	7/1	16	10	6	0	0	0	8	9	7	0	34	80%	0%	0%	100%	0%	N/A	N/A	415	5	100%
Horizon Youth Services (HSP)	SSO	7/1	120	117	3	12	8	13	34	56	64	0	205	7%	39%	3%	58%	0%	N/A	N/A	116	113	7%
PCMS: PSH Case Mgmt (HSP)	SSO	7/1	42	42	0	7	2	25	3	15	27	0	1505	100%	95%	0%	5%	29%	N/A	N/A	331	270	73%
Vet BNL	SSO	10/1	35	35	0	1	35	0	1	15	20	0	N/A	91%	17%	54%	29%	0%	N/A	N/A	68	178	80%
REACH: Cold Weather (HSP)	SEA	10/28	180	180	0	34	12	45	12	137	43	0	N/A	73%	69%	8%	23%	0%	42	92%	12	3	7%
CAC: ES (HSP)	ES	7/1	21	11	10	2	1	3	2	9	12	0	N/A	82%	82%	0%	18%	0%	18	71%	269	122	100%
SA: Women's Shelter	ES	7/1	68	44	24	21	1	9	1	58	10	0	N/A	89%	91%	7%	2%	0%	26	9%	381	30	9%
North Point Vets Home	TH	10/1	31	31	0	1	31	0	1	13	18	0	N/A	90%	6%	68%	26%	0%	27	60%	152	220	100%
CAC: RRH (HSP)	RRH	7/1	76	35	41	8	1	2	1	43	33	0	141	83%	97%	0%	3%	0%	N/A	N/A	2663	81	35%
CAC: Youth RRH (HSP)	RRH	7/1	18	13	5	3	0	1	11	1	17	0	10	92%	85%	7%	8%	0%	N/A	N/A	419	17	100%
REACH: RRH (HSP)	RRH	7/1	14	14	0	1	1	1	0	5	9	0	16	93%	79%	0%	21%	0%	N/A	N/A	236	96	100%
PCMS: PSH Families	PSH	2/1	7	6	1	1	0	7	0	0	7	0	N/A	100%	100%	0%	0%	50%	7	100%	933	0	100%
PCMS: PSH Individuals	PSH	12/1	33	33	0	3	2	21	3	7	26	0	N/A	100%	97%	0%	3%	29%	33	81%	311	624	94%
WCMHA: PSH Project	PSH	7/1	46	33	13	8	3	15	0	4	42	0	N/A	100%	88%	3%	9%	76%	40	106%	1780	1363	93%
	N/A	N/A	5a	5a	5a	14a	5a	5a	5a	5a	5a	5a	N/A	6a-d	15	15	15	19a1	N/A	N/A	22b	22b	23c
	Prgm Type	Start date of current fiscal year	All clients served in the reporting period	Adult clients served in the reporting period	Child clients served in the reporting period	DV clients served in the reporting period	Veteran clients served in the reporting period	Chronic Homeless clients served in the reporting	Youth clients served in the reporting period	All clients Exited during reporting period	All clients without Exit date during reporting period	Children served in child only HHs	Service count provided during reporting period	Lowest DQ measure from 6a, 6b, 6c, 6d	Divide subtotal for category by total of all three categories	Divide subtotal for category by total of all three categories	Divide subtotal for category by total of all three categories	Adults that gained new income or increased existing income	Total # of beds	Avg clients / day divided by # of beds	Median Length of Stay in days (stayers)	Median Length of Stay in days (leavers)	Leavers Exiting to Perm Hsg

Balance of State HMIS

HMIS Quarterly User Forum

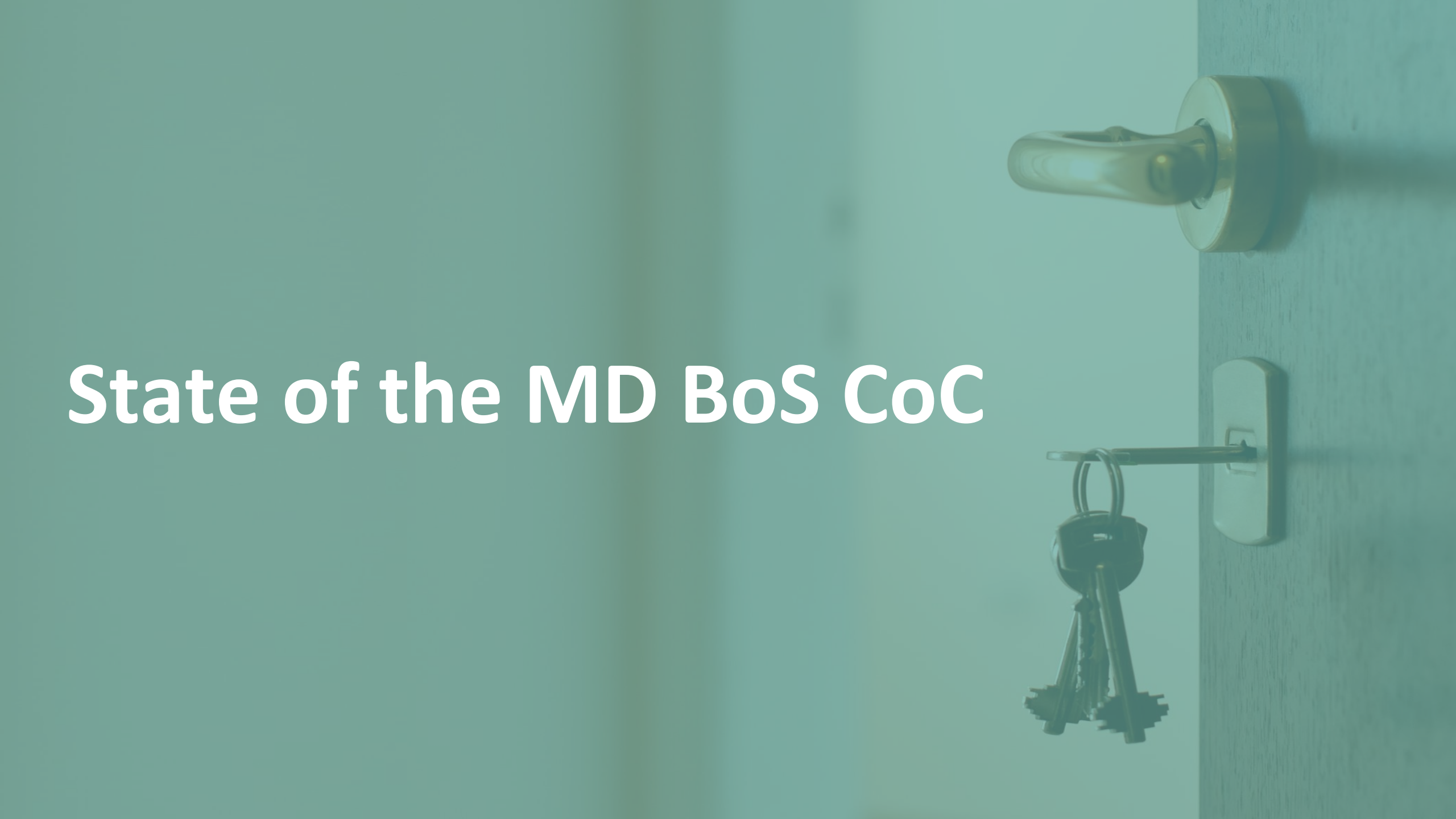
April 19, 2021

10:30 am

Registration not needed

Click the link and join

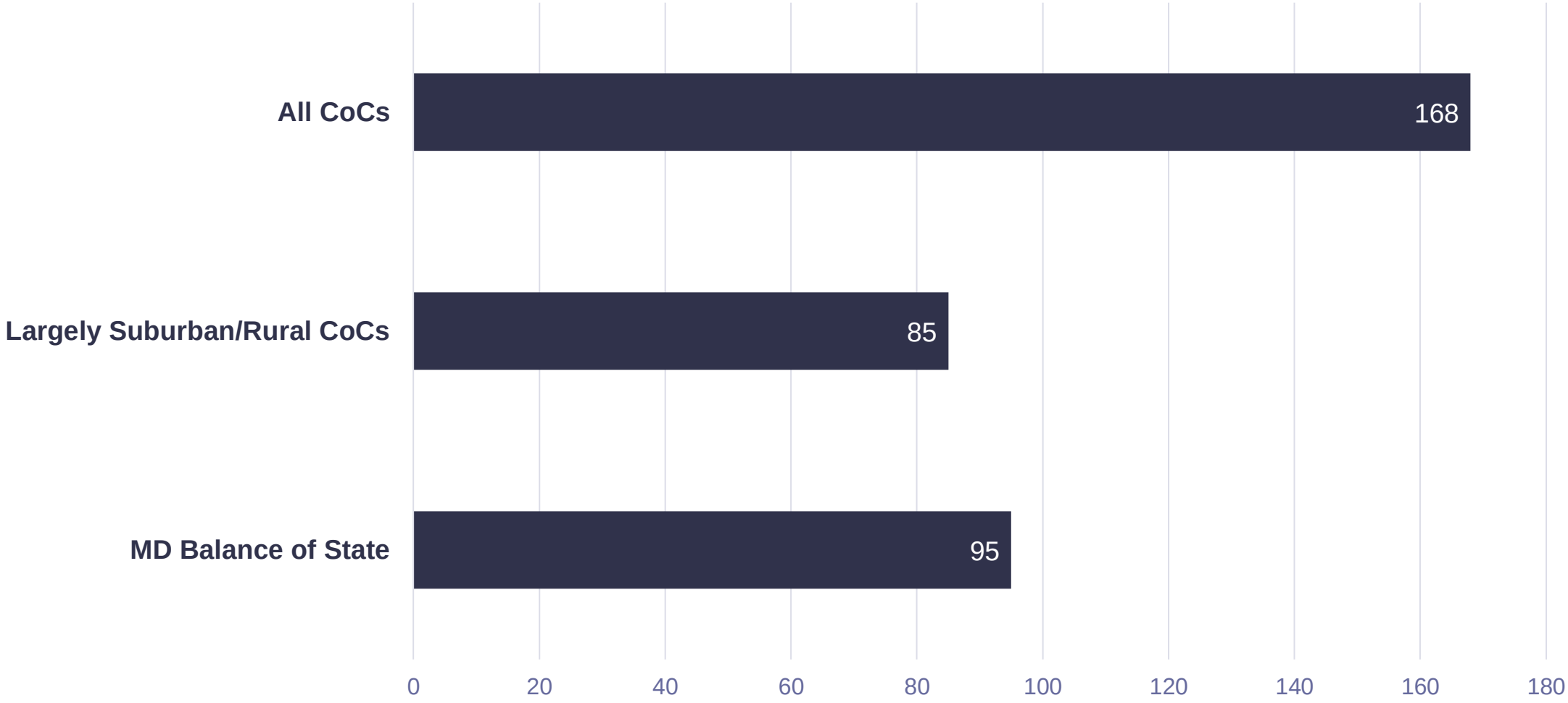
State of the MD BoS CoC

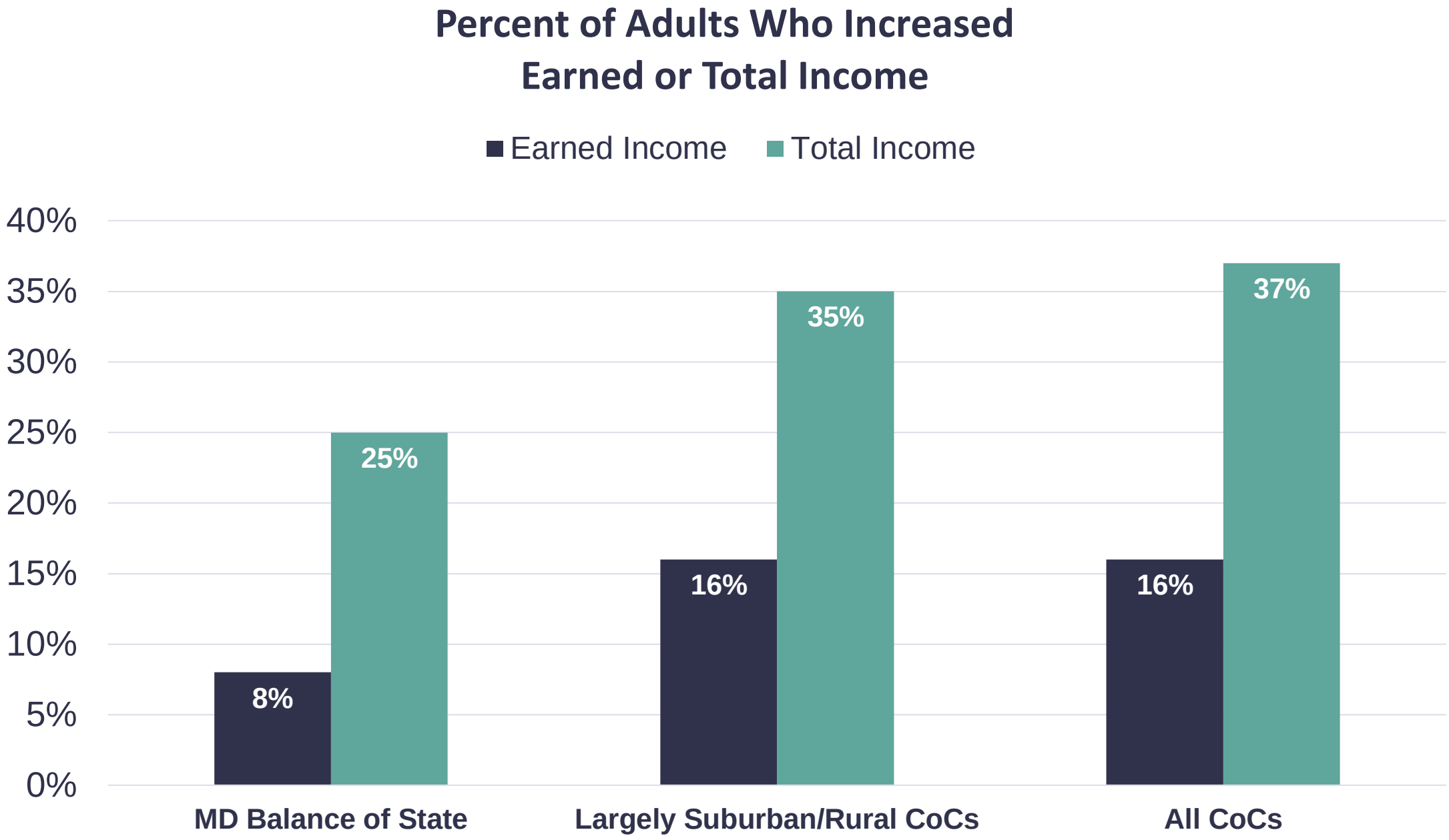


Understanding Our Baseline

- New CoC = New System Performance Measures
- Important to understand baseline data so we know what areas we need to improve and so we can track our progress over time
- System performance improvement requires everyone to move in one direction, together – it's everyone's job, from shelter intake workers to permanent housing executive directors
- Directly impacts federal funding from NOFA and competitiveness for new HUD funds
- Following data is from FFY19 System Performance Measures (FFY2020 are in progress)

Average Number of Days a Person Stays in Emergency Shelters, Safe Havens, Transitional Housing




Percent of Adults Who Increased Earned or Total Income
Earned Income
Total Income
40%
35%
30%
25%
20%
15%
10%
5%
0%
8%
25%
16%
35%
16%
37%
MD Balance of State
Largely Suburban/Rural CoCs
All CoCs

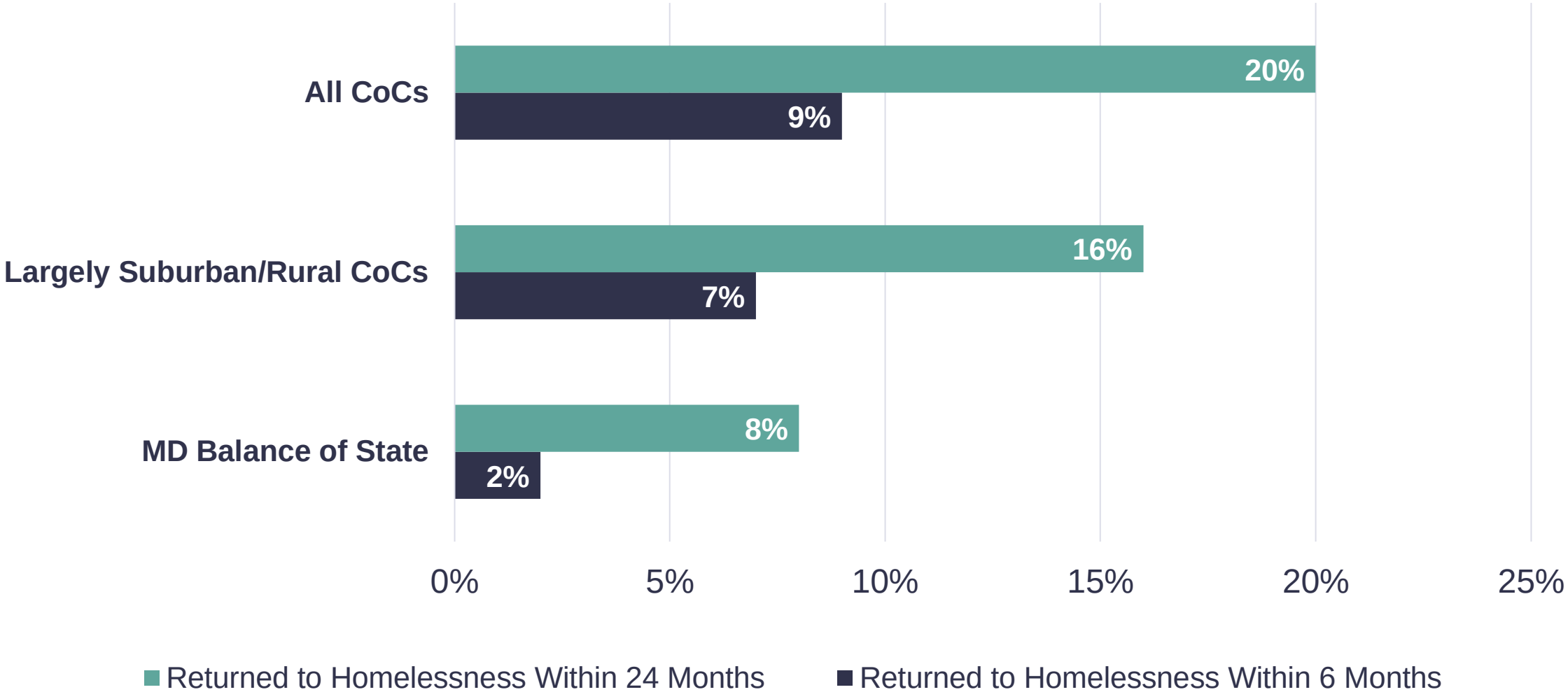
Percent of People Who Exit to Permanent Housing from Shelter, Safe Havens, Transitional Housing, and Rapid Re-Housing

MD Balance of State

Largely Suburban and Rural CoCs

All CoCs

Percent of Persons who Exited to Permanent Housing and Later Returned to Homelessness



MD BoS Governance

BoS Governance

- BoS CoC Governance Charter
- Submit feedback to boscoc.dhcd@maryland.gov
- Public comment period open through April 30, 2021

MD BoS Recognitions

LaVita Brotherson

Southern Maryland
Lifestyles of Maryland Foundation, Inc

Balance of State Outstanding Member

Nicole Clark

Allegany County
Human Resources Development Commission

Balance of State Outstanding Member

Sheri Snyder

Cecil County
Meeting Ground

Balance of State Outstanding Member

Passive Park Homeless Encampment Team

Southern Maryland

Balance of State Outstanding Team

Passive Park Homeless Encampment Team

Beth Allen
Maurice Chambers
Karen Dorsey
Heike Lasoski
Megan McCaskill
Sasha Seenath
Maria Scott

Balance of State Outstanding Team

BoS CoC Board of Directors

Carrie DiSimone: Garrett County
CoC Board Chair

Corae Young: Southern Maryland
CoC *Board Vice Chair*

Stuart Campbell: Housing & Community Development
CoC Board Secretary

Priya Arokiaswamy: Health

Cynthia Brown: Southern Maryland

Dana Burl: Veteran Affairs

Jacquelyn Culver: Southern Maryland

Earl Grey: Cecil County

Chelsea Hayman: Disability

Lanny Lancaster: Southern Maryland

Susan Malone: Allegany County

Lauren Molineaux: Human Services

David Nedved: Allegany County

Gwen Parrack: Cecil County

Erin Roth: Labor

Dr. Mark Sewell: Washington County

Melissa Surgeon: Education

Tyrell Wilson: Washington County

Duane Yoder: Garrett County

Adjournment