

FY2024 COC FUNDING COMPETITION



MARYLAND
BALANCE OF STATE
CONTINUUM OF CARE

Agenda

1. CoC & Funding Competition Overview
2. Performance Committee Responsibilities
3. Competition Process
4. Committee Assignments
5. Next Steps



MD Balance of State CoC



MD BALANCE OF STATE
CONTINUUM OF CARE
MD-514



MD Balance of State CoC

MD-514 Maryland Balance of State CoC

- Allegany County
- Cecil County
- Frederick County
- Garrett County
- Harford County
- Southern MD: Calvert, Charles & St Mary's Counties
- Washington County

Maryland Department of Housing & Community Development serves as the:

- **CoC Lead Agency** – meaning DHCD is responsible for conducting planning activities for the CoC
- **Collaborative Applicant** – meaning DHCD submits the CoC grant to HUD on behalf of the CoC

ICA administers the **HMIS** – meaning they are in charge of administering the HMIS database per HUD regulation



CoC Funding Competition

Each year, HUD publishes the Continuum of Care Notice of Funding Opportunity for CoC's to apply for renewal and new project funding to support projects designed to end homelessness for individuals and families

The NOFO:

- Specifies the amount of funds CoCs are eligible to apply for
- Prescriptive process: must have clear policies, meet set deadlines, adhere to public notification requirements
- Provides Policy Priorities to guide communities in appropriate project design and selection



CoC Funding Competition Requirements

- CoCs are required to facilitate a local competition to identify projects to be included in the Coc application to HUD and to determine the order of priority of the projects
- The competition must identify how it will review, score and rank project applications from across the CoC that will be recommended for funding to HUD
- The Balance of State has established a process to accept new & renewal project applications, how the applications will be scored, determine if they will be accepted or rejected and what priority order the projects will be ranked



Performance Review Committee

- Official Committee of the BoS CoC Board of Directors
- BoS response to the HUD requirement to

“use objective, performance-based scoring criteria and selection priorities that are approved by the CoC to determine the extent to which each project addresses HUD’s policy priorities”

- Will facilitate the project scoring, selection, rating and ranking process for FY2024 CoC Funding Competition



Performance Review Committee

Committee Membership Includes:

- At least one representative from each of the Local Homelessness Coalitions
- Representatives from the State Agencies participating on the CoC Board of Directors
- Individuals with Lived Experience with homelessness
- Who do not present a conflict of interest in the determination of funding decisions



Performance Review Committee Duties

- Read new project application submissions and score based on the provided criteria
- Review renewal project pre-populated scorecards and take note of any additional comments provided by the applicant related to specific performance targets
- Rank projects in priority order based on the CoC Policy and make funding adjustments as needed
- Submit final project priority listing to the CoC Board of Directors for final review



Overall Competition

FY2024 CoC Application

DHCD submits to HUD on behalf of MD-514

Collaborative Application

Project Priority Listing 

Priority Listing Includes

1. Renewal Projects

2. New Projects

3. CoC Planning

Ranking Determination Tools

Renewal Project Score Card 

+

Local RFP Narrative Response 

+

HUD eSNAPS Application

CoC Notice of Funding Opportunity

- Deadline October 30, 2024
- The BoS CoC is eligible to apply for up to **\$8,442,716**
 - Renewal Projects: \$7,050,242
 - New Project Bonus Opportunity Funding: \$846,030
 - Domestic Violence New Project Bonus Opportunity Funding: \$546,444



CoC Program Projects

- Permanent Supportive Housing (PSH) – permanent, open ended housing assistance and services to people experiencing homelessness and have a disability; typically targets Chronically Homeless
- Rapid Rehousing (RRH) – housing without a designated length of stay with short- or medium-term rental assistance and services for people experiencing homelessness
- Joint Transitional Housing / Rapid Rehousing (TH-RRH) – combines the Transitional and Rapid Rehousing components
 - * Supportive Services Only: Coordinated Entry
 - * Homeless Management Information System (HMIS)
 - * CoC Planning



2024 HUD Policy Priorities

1. Ending homelessness for all persons.
2. Use a Housing First approach.
3. Reducing Unsheltered Homelessness.
4. Improving System Performance.
5. Partnering with Housing, Health, and Service Agencies.
6. Racial Equity.
7. Improving Assistance to LGBTQ+ Individuals.
8. Persons with Lived Experience.
9. Build an Effective Workforce.
10. Increasing Affordable Housing Supply.



Ranking & Tiering

- CoCS are required to rank all new and renewal project applications in priority order based on CoC policy which may include local priorities, needs and gaps
- HUD also encourages project funding reallocation from lower performing projects to new higher performing projects
- Ranked projects will fall into two tiers
 - Projects in Tier 1 likely to receive funding assuming threshold approval
 - Projects in Tier 2 are subject to additional scoring and compete nationally based on CoC Performance and rank order

MD BoS CoC FY2024 Competition Policies

- *Reallocation Policy page 16*
- *Ranking Policy page 18*



Ranking Policy

Project Rank Order

Projects will be ranked based on component type, in order of highest to lowest score.

1. Renewal permanent supportive housing projects, ranked in order of highest to lowest percentage score
2. Renewal rapid rehousing projects, ranked in order of highest to lowest percentage score
3. Renewal Joint TH-RRH, ranked in order of highest to lowest percentage score
4. First time renewals that do not have a full year of project performance: PSH, RRH, Joint TH-RRH
5. Renewal SSO-CE projects that are not dedicated to the full BoS CoC geography
6. New CoC Bonus projects based on committee score of RFP responses
7. New DV Bonus projects based on committee score of RFP responses

As HMIS and Coordinated Entry are HUD mandated activities, these projects will be placed in Tier 1 to secure the funding needed for these activities. The CoC Planning Grant is noncompetitive and is not a ranked project in this competition.

Committee has the authority to make needed adjustments to the rank order due to geography, special populations, voluntary reallocation or other CoC identified priority areas.



Ranking Policy Adjustments

Renewal Project Score Threshold

All scored renewing projects are subject to an eligibility threshold. Projects that score in the lowest 20% of all renewal projects may be moved to a lower ranking status and may be subject to reallocation. For example, the Performance Review Committee may rank a new project above a renewing project that scores in the bottom 10%.

Geography

HUD has determined that geographic diversity is an appropriate consideration in selecting homeless assistance projects in the CoC competition. Likewise, MD-514 recognizes that geography is an appropriate consideration for the competition. Projects may be ranked higher to ensure CoC funded programs are accessible to people experiencing homelessness throughout the entire MD-514 geography.

Vulnerable and High-Needs Populations

MD-514 recognizes that high quality projects serving vulnerable and high-needs populations, such as chronic homelessness, domestic violence and substance abuse; are a critical component to ending homelessness. The Performance Review Committee may rank the projects higher to ensure the programs are prioritized to receive CoC funding. These programs must meet a need in the community, show positive housing related outcomes and provide choice to participants seeking the services offered.

Voluntary Reallocation

Projects that choose to voluntarily reallocate at least 50% of their current grant amount in order to apply for a new reallocation-based project may be granted additional consideration in the ranking order. Projects that elect to fully reallocate their grant in order to change project component types, a Transition Grant, will be included in this scenario.

Funding Leverage

In alignment with the HUD CoC NOFO priorities, PSH and RRH project applications that demonstrate a commitment to leverage housing and/or health care system resources may be considered for a higher placement in the ranking order.



Reallocation Policy

Policy allows for two types of reallocation:

1. ***Voluntary Reallocation*** – Individual projects may request to reallocate all or part of their current funding for various reasons, including difficulty spending the full grant, project performance or to create a transition grant. These projects may receive additional consideration in the ranking order.
2. ***Involuntary Reallocation*** – Renewal projects may have funds reallocated by the Performance Review Committee due to poor project performance, spending history with consistent high rates of recapture, or failure to meet HMIS participation requirements.



Ranking & Tiering

1

Renewal PSH

2

Renewal PSH

3

Renewal PSH

4

Renewal PSH

5

New PSH

Tier 1: 90% of Annual
Renewal Demand (ARD)

Tier 2: 10% of ARD + Bonus
Funds



Rank	LHC	Applicant Name	Project Name	Housing Type	Project Type	Requested Amount	Allocations Award	Running Total
Tier 1								
1	BoS	DHCD	HMIS	HMIS	Renewal	\$ 55,077.00	\$ 55,077.00	\$ 55,077.00
2	HC	Harford Community Action Agency Inc.,	HCAA Centralized Intake Support Services	SSO	Renewal	\$ 30,000.00	\$ 30,000.00	\$ 85,077.00
3	HC	Harford Family House, Inc.	HFH PSH I	PSH	Renewal	\$ 46,223.00	\$ 46,223.00	\$ 131,300.00
4	SM	Housing Authority of St. Mary's County, MD	Marek PWD#9 Consolidated Grant	PSH	Renewal	\$ 201,153.00	\$ 201,153.00	\$ 332,453.00
5	HC	Associated Catholic Charities, Inc.	2021 AH PSH IV Chronic Homeless	PSH	Renewal	\$ 133,480.00	\$ 133,480.00	\$ 465,933.00
6	AC	Allegany County Human Resources Development Commission	HRDC Leasing Supportive Housing Project	PSH	Renewal	\$ 14,824.00	\$ 14,824.00	\$ 480,757.00
7	SM	Catholic Charities of The Archdiocese of Washington, Inc	Fortitude	PSH	Renewal	\$ 169,403.00	\$ 169,403.00	\$ 650,160.00
8	WC	Maryland Department of Health	BHA PSH Washington County	PSH	Renewal	\$ 294,498.00	\$ 294,498.00	\$ 944,658.00
9	SM	Housing Authority of St. Mary's County, MD	Aldridge PWD#16 Consolidated Grant	PSH	Renewal	\$ 100,100.00	\$ 100,100.00	\$ 1,044,758.00
10	SM	Housing Authority of St. Mary's County, MD	Haina PWD#13 Consolidated Grant	PSH	Renewal	\$ 192,826.00	\$ 192,826.00	\$ 1,237,584.00
11	SM	Maryland Department of Health	BHA PSH Southern MD	PSH	Renewal	\$ 1,393,849.00	\$ 1,393,849.00	\$ 2,631,433.00
12	WC	Potomac Case Management Services, INC	WC PSH Program Individuals	PSH	Renewal	\$ 186,149.00	\$ 186,149.00	\$ 2,817,582.00
13	SM	Housing Authority of St. Mary's County, MD	Horne - Permanent Housing Project #11	PSH	Renewal	\$ 188,917.00	\$ 188,917.00	\$ 3,006,499.00
14	CC	Maryland Department of Health	BHA PSH Cecil County 7 Unit	PSH	Renewal	\$ 110,623.00	\$ 110,623.00	\$ 3,117,122.00
15	AC	YMCA of Cumberland	Y Transitional Housing - CONVERSION	PSH	New - CONVERSIO	\$ 70,350.00	\$ 70,350.00	\$ 3,187,472.00
16	AC	Maryland Department of Health	BHA PSH Allegany County	PSH	Renewal	\$ 66,013.00	\$ 66,013.00	\$ 3,253,485.00
17	HC	Associated Catholic Charities, Inc.	2021 AH PH Consolidated	PSH	Renewal	\$ 162,406.00	\$ 162,406.00	\$ 3,415,891.00
18	GC	Garrett County Community Action Committee, Inc.	SHP DIS 2019	PSH	Renewal	\$ 177,294.00	\$ 177,294.00	\$ 3,593,185.00
19	SM	Housing Authority of St. Mary's County, MD	Nicholson - Permanent Housing Project #8	PSH	Renewal	\$ 273,056.00	\$ 273,056.00	\$ 3,866,241.00
20	CC	Maryland Department of Health	BHA PSH Cecil County 5 Unit	PSH	Renewal	\$ 80,537.00	\$ 80,537.00	\$ 3,946,778.00
21	WC	Potomac Case Management Services, INC	WC PSH Families	PSH	Renewal	\$ 38,383.00	\$ 38,383.00	\$ 3,985,161.00
22	AC	YMCA of Cumberland	Y Permanent Housing	PSH	Renewal	\$ 390,566.00	\$ 390,566.00	\$ 4,375,727.00
23	HC	Maryland Department of Health	BHA PSH Harford County	PSH	Renewal	\$ 297,460.00	\$ 297,460.00	\$ 4,673,187.00
24	HC	PROLOGUE, INC	Prologue PSH	PSH	Renewal	\$ 141,957.00	\$ 141,957.00	\$ 4,815,144.00
25	SM	Three Oaks Homeless Shelter, Inc	Waring Rapid Re-Housing Consolidated Project	RRH	Renewal	\$ 120,701.00	\$ 120,701.00	\$ 4,935,845.00
26	SM	Housing Authority of St. Mary's County, MD	Owens Rapid Rehousing Consolidated Grant	RRH	Renewal	\$ 202,830.00	\$ 202,830.00	\$ 5,138,675.00
27	CC	Cecil County, Maryland*	Rapid Re-housing	RRH	Renewal	\$ 54,393.00	\$ 54,393.00	\$ 5,193,068.00
Tier 2								
28	GC	Garrett County Community Action Committee, Inc.	RRH for Individuals and Families	RRH	Renewal	\$ 52,473.00	\$ 52,473.00	\$ 5,245,541.00
29	SM	LifeStyles of Maryland Foundation, Inc.	LifeStyles' DV Joint (Averaged)	Joint TH-RRH	Renewal	\$ 50,516.00	\$ 50,516.00	\$ 5,296,057.00
30	AC	Allegany County Human Resources Development Commission	Transitional Housing Services	TH	Renewal	\$ 67,365.00	\$ 67,365.00	\$ 5,363,422.00
31	HC	The Sexual Assault/Spousal Abuse Resource Center	SARC 2021 New Project	RRH	1st Time Renewal	\$ 50,324.00	\$ 50,324.00	\$ 5,413,746.00
32	HC	Harford Family House, Inc.	HFH PSH Expansion	PSH	New	\$ 61,760.00	\$ 61,760.00	\$ 5,475,506.00
33	BoS	DHCD	Balance of State PSH Project	TBD	New	\$ 235,684.00	\$ 235,684.00	\$ 5,711,190.00

Estimated Available Funding

2024 CoC NOFO
Total Project Funding: \$8,442,716

Annual Renewal
Demand

\$7,050,242

CoC Bonus Funding
12% FPRN

\$846,030

DV Bonus Funding
15% PPRN

\$546,444

Tier 1
(90% of ARD)
\$6,345,218

Tier 2
(ARD Remainder + Bonus)
\$2,097,498

CoC Planning
\$352,512



2024 Applications

Projects	Funding Request	Funding Available	Difference
37 Renewal Projects	\$7,050,242	\$7,050,242	\$0.00
10 New CoC Bonus Projects	\$1,584,511	\$846,030	-\$738,481
TOTAL: 47 Project Applications	\$8,619,230	\$7,896,272	-\$722,958
1 New DV Bonus Project	\$81,880	\$546,444	+\$464,564



COMMITTEE ASSIGNMENTS

Balance of State Assignments

- DHCD has already scored all renewing projects & provided to applicants for review
 - *Data driven*
 - *Focus on system performance*
- DHCD has completed Threshold Review scoring for all applicants
- DHCD will ensure that all committee decisions are in compliance with CoC Competition Policies
- DHCD will provide all scoring related tools and materials to committee members and any ongoing technical assistance



Committee Assignments

- Read and score the 11 new project applications
 - Take note of any feedback you feel would be helpful to provide to applicants
 - Return scores and any comments to DHCD before the next meeting
 - *Review 37 renewal project scorecards and any comments added by the agency for further consideration – in case of project ranking adjustments or reallocation needs*



Committee Assignments: Next Steps

- All projects will be preliminarily ranked based on scores and CoC Ranking Policy
- Committee will meet in appx 2 weeks to review initial rank order and make funding adjustments
- Identify if any submissions will be rejected for funding consideration
- Finalize the Project Priority Listing for CoC Board Approval
- *DHCD will provide funding decision notification to applicants and the CoC Board*



Project Review Materials

Performance Review Committee Webpage

Sample RFP

Blank scoring tool walk through

Sample Renewal Project Scorecard

Renewal Project Preliminary Scores



Next Steps

- DHCD will send application materials to committee members
- Committee members will begin scoring new project applications
- Committee members will begin reviewing renewing project materials
- Committee members scores and comments will be submitted via an online portal, due before the next meeting
- Questions can be directed to carolyn.curry@maryland.gov & kristen.halsey@maryland.gov
- DHCD will create preliminary priority ranking based on scores and policy
- Committee will review and finalize at next meeting
- Complete Confidentiality & Conflict of Interest Form
- Schedule next meeting!



Questions and Wrap Up



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